



CITY OF POQUOSON

BUILDING DEPARTMENT 500 CITY HALL AVENUE, POQUOSON, VIRGINIA 23662-1996
(757) 868-3035 TELEPHONE (757) 868-3105 FAX

February 26, 2016

Crawl Space Door Systems
3700 Shore Drive
Suite #101
Virginia Beach, Virginia 23455

Dear Mr. Qualtieri:

On behalf of the City of Poquoson I would like to thank you for providing excellent service and assistance in the purchasing of engineered flood vents for a residential structure we made recently. It is good to know that your company provides such a wide assortment of engineered flood vents which meet the requirements of FEMA and the NFIP at such an affordable price.

Just this week I had a citizen let me know that because she installed 5 of your 8" x 16" vents in her foundation and attached garage that she will receive a \$251.00 rebate check over charge for this year's premium and also a \$ 251.00 dollar reduction in premiums. That combined savings more than paid for the cost of the vents. The white vents she installed in her garage door blend in so well that many people do not realize she has vents in the doors.

I cannot thank you enough for the prompt service you provided in delivering the vents to the City. Because of your prompt service the City can market the home for sale much quicker. Please feel free to use the City of Poquoson and myself as an example for others.

Respectfully,

Kenneth Somerset
Building Official
Floodplain Manager
CBO, CZA, CFM
Secretary Virginia Flood Managers Association